

2022-2023 Prerequisite Sheet – Wall College of Business Classes

This list is subject to change. Always double check course descriptions, course offerings, and pre-requisites in the online course catalog and Web Advisor for complete and updated information for your academic planning. Please note that Department Chairs have the right to make changes to course descriptions, course offerings and pre-requisites.

CR	CLASS	OLD #	NAME	PREREQUISITE(S)	F	SP	SU
ACCOUNTING (ACCT)							
3	ACCT 330	CBAD 330	Intermediate Accounting I	CBAD 201, CBAD 202	X	X	X
3	ACCT 331	CBAD 331	Intermediate Accounting II	ACCT 330	X	X	No
3	ACCT 332	CBAD 332	Intermediate Accounting III	ACCT 331	X	X	No
3	ACCT 333	CBAD 333	Cost Accounting	CBAD 202	X	X	X
3	ACCT 336	CBAD 336	Accounting Systems & Data Processing	CSCI 110 or equivalent	X	X	X
3	ACCT 339	CBAD 440	Individual Income Taxation	Completion of 54 semester hours	X	X	No
	ACCT 433		Governmental Accounting	ACCT 330	Cross-listed (ACCT 533)		
3	ACCT 434	CBAD 434	Controllership	ACCT 331, ACCT 333 and Fin 301	As needed		
3	ACCT 435		Advanced Accounting	ACCT 332 or concurrent w/ 332	Cross-listed (ACCT 535)		
3	ACCT 437	CBAD 437	Auditing Theory	CBAD 291, ACCT 333 Pre or Co-Requisites: ACCT 331	X	X	No
3	ACCT 439	CBAD 439	Income Taxation for Business Ethics	ACCT 339	X	X	No
0-3	ACCT 441		VITA Independent Study	ACCT 339 or participant in prior year VITA program	As needed		
3	ACCT 497		Accounting Internship	54 or more hours, min. GPA of 2.5, and approval of dept. chair	X	X	X
BUSINESS ADMINISTRATION (CBAD)							
3	CBAD 120	CBAD 119	Intro to Global Business	N/A	X	X	X
3	CBAD 201		Financial Accounting	UNIV 110	X	X	X
3	CBAD 202		Managerial Accounting	CBAD 201	X	X	X
3	CBAD 222		Brown Scholars Seminar	Restricted to brown scholars, permission of the dean/instructor	As needed		
3	CBAD 290		Integrated Business Communication	N/A	X	X	X
3	CBAD 291		Business Statistics	UNIV 110 and 1/4 (MATH 130B, MATH 132, MATH 138, or MATH 160B)	X	X	X
3	CBAD 292		Decision Analysis	CBAD 291	X	X	X
3	CBAD 297		Internship Experience	CBAD 120	X	X	X
3	CBAD 301		Management & Organizations	N/A	X	X	X
3	CBAD 302		Business Sustainability		X	X	
3	CBAD 344		Legal Environment of Business		X	X	X
3	CBAD 345		Commercial Law		X	X	
3	CBAD 350		Marketing	N/A	X	X	X
3	CBAD 363		Business Finance	CBAD 201, CBAD 291 or STAT 201, ECON 101 or ECON 201, and 1/4 (MATH 130B, MATH 132, MATH 138, or MATH 160B)	X	X	X
3	CBAD 364	CBAD 475	Operations Management	Pre-req: CBAD 292 Pre or Corequisites: CBAD 301	X	X	X
3	CBAD 373		Business Integration & Application	ECON 202, CBAD 202 Corequisites CBAD 292, CBAD 301, CBAD 350, CBAD 363	X	X	X
3	CBAD 393		Management Information Systems	CBAD 301	X	X	X
3	CBAD 399		Independent Study		As needed		
3	CBAD 401		International Business	CBAD 120, CBAD 301, and CBAD 350	X	X	
0	CBAD 402		Study Abroad in International Business	Restricted to students participating in Study Abroad.			X
0-3	CBAD 403		Actuarial Science Exam Prep.		As needed		

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3	CBAD 411		Law and Hospitality, Resort, and Tourism Management	CBAD 344 & HRTM majors must have 180 complete			
3	CBAD 478		Strategic Management	CBAD 301, CBAD 350, CBAD 363, CBAD 373	X	X	X
3	CBAD 497		Business Internship	Junior standing, minimum GPA of 2.5, approval of Director of the Wall Center for Excellence	X	X	X
3	CBAD 498		Industry Field Study	Permission of the dean	As needed		
3	CBAD 499		Selected Topics in Business		As needed		
ECONOMICS (ECON)							
3	ECON 101		Survey of Economics		X	X	
3	ECON 110		Personal Finance		X	X	
3	ECON 150		Global Issues in Economics		X	X	
3	ECON 201		Macroeconomics	UNIV 110 or HONR 101, and a grade of 'C' or better in one of the following: MATH 130; MATH 130B, MATH 132, MATH 138, MATH 160; or MATH 160B.	X	X	X
3	ECON 202		Microeconomics	UNIV 110 or HONR 101, and a grade of 'C' or better in one of the following: MATH 130; MATH 130B, MATH 132, MATH 138, MATH 160; or MATH 160B.	X	X	X
3	ECON 301		Intermediate Macroeconomic Theory & Analysis	ECON 201 and ECON 202, or ECON 101	X		
3	ECON 302		Intermediate Microeconomic Theory & Analysis	ECON 201 and ECON 202, or ECON 101		X	
3	ECON 310		Money and Banking	ECON 201 and ECON 202, or ECON 101	As needed		
3	ECON 313		History of Economic Thought	ECON 201 and Econ 202, or Econ 101	As needed		
3	ECON 320		Environmental and Natural Resource Economics	ECON 201 and ECON 202 or permission of the instructor, or ECON 101	As needed		
3	ECON 321		Government and Business	ECON 201 and ECON 202, or ECON 101	As needed		
3	ECON 326		Managerial Economics	ECON 101 or ECON 201 and ECON 202	As needed		
3	ECON 330		Economics of Tourism	ECON 201 and ECON 202, or ECON 101	As needed		
3	ECON 331		Economic Analysis of Sports	ECON 201 and ECON 202, or ECON 101	As needed		
3	ECON 332		Labor Economics	ECON 201 and ECON 202 or ECON 101	As needed		
3	ECON 333		Economics of Energy	ECON 201 and ECON 202 or ECON 101	As needed		
3	ECON 340		Economics of Entrepreneurship	Junior level status	As needed		
3	ECON 351		International Economic Policy	ECON 101 or ECON 202 and ECON 201	As needed		
3	ECON 352		Economics of Development	ECON 101 or ECON 202 and ECON 201	As needed		
3	ECON 354		Urban and Real Estate Economics	ECON 101 or ECON 202 and ECON 201	X		
3	ECON 361		U.S. Fiscal Policy	ECON 101 or ECON 201 and ECON 202	As needed		
3	ECON 375		Economics and National Security	ECON 201 and ECON 202, or ECON 101	As needed		
3	ECON 376		Pricing Theory & Applications		As needed		
3	ECON 399		Independent Study	54 or more hours, approval of dean	As needed		
3	ECON 460		Introduction to Econometrics	ECON 201 and ECON 202 or ECON 101	As needed		
3	ECON 472		Economics of Aging	Enrollment in certificate of gerontology program and permission of instructor	As needed		
3	ECON 490		Senior Research Seminar	ECON 301 and ECON 302	X	X	
3	ECON 495		Advanced Economic Theory & Analysis	ECON 301 and ECON 302	X	X	
3	ECON 497		Economics Internship	54 or more hours, minimum GPA of 2.5, and approval of the department chair	X	X	X
FINANCE (FIN)							
3	FIN 301		Business Finance	ECON 201, CBAD 201, CBAD 291, or STAT 201, MATH 131 or MATH 132	X	X	X
3	FIN 302		Survey of Commercial and Investment Real Estate	ECON 101 or ECON 201 and ECON 202; CBAD 363 or FIN 301		X	
3	FIN 400		Financial Industry Exam Prep.		As needed		
3	FIN 401	CBAD 461	Corporate Finance	FIN 301	X	X	X
3	FIN 402	CBAD 466	Investment Analysis	FIN 301	X	X	X

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3	FIN 403	CBAD 462	Financial Institutions and Markets	FIN 301	X	X	X
3	FIN 404	CBAD 465	Business and Financial Analysis	FIN 301	X	X	
3	FIN 421	CBAD 463	Multinational Business Finance	FIN 301 or CBAD 363	X		
3	FIN 441	CBAD 470	Financial Derivatives	FIN 301		X	
3	FIN 442	CBAD 464	Retirement and Estate Planning	FIN 301 OR CBAD 363;	X		
3	FIN 462	CBAD 467	Real Estate Finance And Investment	FIN 301 or CBAD 363 and 84 credit hours		X	
3	FIN 463		Risk Management and Insurance	FIN 301	X		
3	FIN 491	CBAD 468	Advanced Corporate Finance	FIN 401	X	X	
3	FIN 492	CBAD 469	Portfolio Management	FIN 402	X	X	
3	FIN 493	FIN 471	Financial Institutions Management	FIN 403		X	
3	FIN 497		Finance Internship	54 or more hours, minimum GPA of 2.5, and approval of the department chair	X	X	X
MANAGEMENT (MGMT)							
3	MGMT 308	CBAD 374 MGMT 307	Managing Human Capital	CBAD 301	X	X	X
3	MGMT 309	CBAD 372 MGMT 306	Leading High Performance Teams	CBAD 301	X	X	X
3	MGMT 320		Entrepreneurial Leadership	Junior standing	X	X	
3	MGMT 324		Idea Generation in the Innovation Process			X	
3	MGMT 325		Communicating Novel Ideas in Dynamic Settings	Pre or Corequisites: MGMT 324	As needed		
3	MGMT 340		Talent Acquisition	MGMT 308	X	X	
3	MGMT 341		Talent Management	MGMT 308	X	X	
3	MGMT 350	NEW 22FA	Managing Diversity and Inclusion in Organizations	None	X	X	X
3	MGMT 362		Global Leadership Development	CBAD 301	X		
3	MGMT 420		Current Topics in Entrepreneurship & Innovation	MGMT 320 and MGMT 324	X		
3	MGMT 421		Initiation and Management of New Business Enterprise	CBAD 301	X	X	X
3	MGMT 422		Managing Family/Small Business Growth & Innovation	CBAD 301	X	X	
3	MGMT 423		Study Abroad in Entrepreneurship & Innovation	CBAD 301 and MGMT 320		X	
3	MGMT 424		Feasibility and Commercialization of Novel Ideas	MGMT 324 and MGMT 325	As needed		
3	MGMT 429		Practicum In Entrepreneurship and Innovation	MGMT 320 and MGMT 324	X	X	
3	MGMT 440		Strategic HR Management	MGMT 308		X	
3	MGMT 461	CBAD 472	Cross-Cultural Management	CBAD 301	X		
3	MGMT 462		Competing in Foreign Markets	CBAD 301		X	
3	MGMT 480	CBAD 471	Leadership in Project Management	CBAD 301	X	X	X
3	MGMT 481	CBAD 474	Quality Process Management	CBAD 301		X	X
3	MGMT 482		Global Supply Chain Management	CBAD 364	X	X	
3	MGMT 483		Business Process Management	CBAD 364	As needed		

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3	MGMT 484		Business Decisions Support Systems	CBAD 364			As needed
3	MGMT 485		Process Planning and Control	CBAD 364			As needed
3	MGMT 486		Certified Associate in Project Management (CAPM) Review	CBAD 301 or permission of instructor Coreq: current or prior enrollment in MGMT 480			As needed
3	MGMT 497		Management Internship	54 or more hours, minimum GPA 2.5, and approval of the Department Chair and Dean	X	X	X
MARKETING (MKTG)							
3	MKTG 351	CBAD 351	Consumer Market Analysis	CBAD 350	X	X	
3	MKTG 357	CBAD 357	Marketing Research	CBAD 291 and CBAD 350	X	X	
3	MKTG 450		Advertising	CBAD 350, COMM 101, JOUR 201, PUBH 350, ARTD 201 or BSHA 305	X	X	
3	MKTG 451	CBAD 451	Retailing Management	CBAD 350		X	
3	MKTG 452		Social Media Marketing	CBAD 350	X	X	
3	MKTG 453	CBAD 453	Integrated Marketing Communications	CBAD 350	X		
3	MKTG 454	CBAD 454	International Marketing	CBAD 350		X	
3	MKTG 455	CBAD 455	Personal Selling & Sales Management	CBAD 350		X	
3	MKTG 456		Advanced Social Media Marketing	MKTG 452	X	X	
3	MKTG 457		Digital Marketing	CBAD 350		X	
3	MKTG 458	CBAD 458	Marketing Strategy	MKTG 351 and MKTG 357	X	X	
3	MKTG 497		Marketing Internship	Junior standing, minimum GPA of 2.5, and approval of Department Chair	X	X	X
HOSPITALITY, RESORT & TOURISM MANAGEMENT (HRTM)							
3	HRTM 101	RTMA 101	Intro to Resort Tourism Management		X	X	
3	HRTM 150		Tourism and Society		X	X	
1	HRTM 180	RTMA 180	Guest Services I	HRTM 101	X	X	X
1-3	HRTM 230		Introductory Resort Tourism Internship	HRTM 101	X	X	X
1-3	HRTM 280	RTMA 280	Guest Services II	HRTM 101	X	X	X
3	HRTM 282	PGMP 282	Survey of Food and Beverage Management	Sophomore standing or above	X	X	
3	HRTM 349		Revenue Management	CBAD 201 and 202	X		
3	HRTM 364	RTMA 364 RTMA 475	Resort Operations Management	CBAD 292 Pre or Corequisites: CBAD 301	X	X	
3	HRTM 380		Tourism Sales	HRTM 180 and HRTM 280			
3	HRTM 381	RTMA 381	International Internship	Completion of 54 semester hours			As needed
3	HRTM 385	RTMA 385	Current Issues in Resort Tourism				X
3	HRTM 386		Applied Tourism Research	54 credit hours completed			
3	HRTM 387	RTMA 387	Conventions and Event Management			X	
3	HRTM 388		The Service Experience	HRTM 101 or HRTM 150	X	X	
3	HRTM 393	RTMA 393	Management Information Systems	CBAD 301	X	X	
3	HRTM 467		Real Estate Finance and Investments	FIN 301 or CBAD 363		X	
3	HRTM 474	RTMA 474	Quality Process Management	CBAD 301 and completion of 84 semester hours		X	
1-3	HRTM 480	RTMA 480	Resort Management Training	HRTM 230 or HRTM 280; or permission from the department chair or WCOB Career Services Director	X	X	X
3	HRTM 490	RTMA 490	Seminar in Resort Tourism Planning	CBAD 301, CBAD 350, and CBAD 363	X	X	