



**South
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Mission of the SCSPA

The mission of the South Carolina State Ports Authority is to contribute to the **economic development** of the State of South Carolina by fostering and stimulating waterborne commerce and shipment of freight.

In pursuit of this mission, the Authority will develop, operate and maintain **competitive, cost-efficient, highly productive** cargo handling facilities in a **fiscally responsible** manner. The Authority will pursue economic opportunities that support and enhance its core business.



Structure of the SCSPA

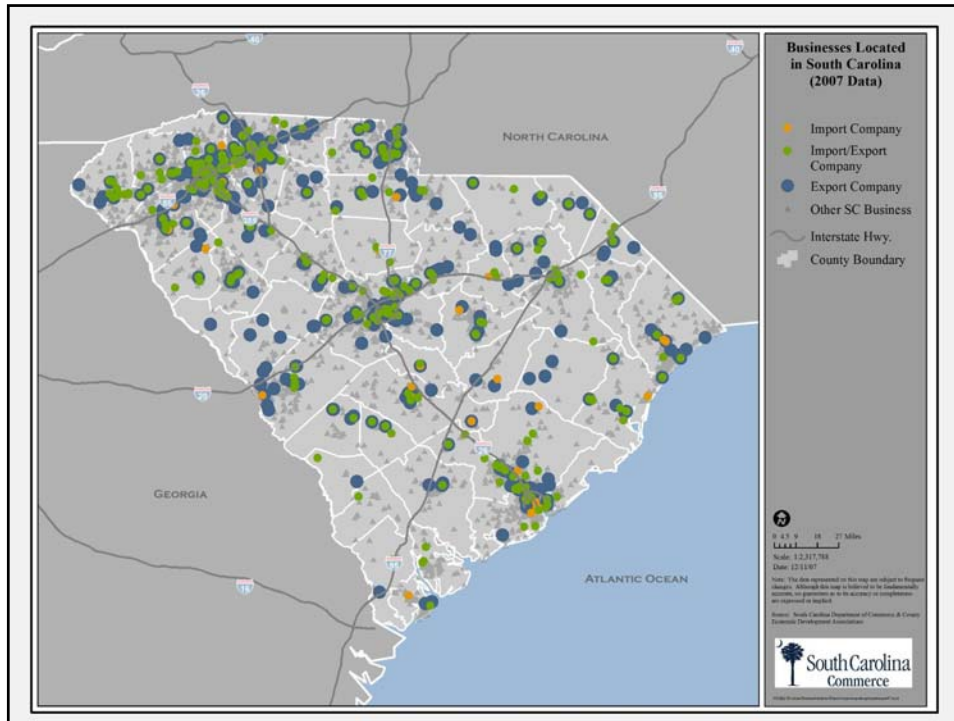
- Public Agency: Enterprise Instrumentality
- 9-Member Board of Directors Appointed by Governor and Confirmed by Senate
 - 2 Ex-Officio, Non-Voting Members – Secretaries of Commerce and Transportation
- Operate Like a Private Business
 - No Direct Taxpayer Subsidy
- Public-Private Opportunities



Major Economic Engine

- **Eighth largest US seaport district**
 - \$62.4 billion in cargo annually
 - Volume doubled in 15 years
 - 1.37M TEU in FY09
- **Statewide Economic Impact**
 - \$44.8 billion annually
 - 260,800 jobs statewide
 - \$11.8 billion in labor income
 - \$1.5 billion in state and local taxes





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Coastal SC Impacts

- \$4.8 billion in annual economic impact
- \$1.3 billion in wages
- 30,400 jobs

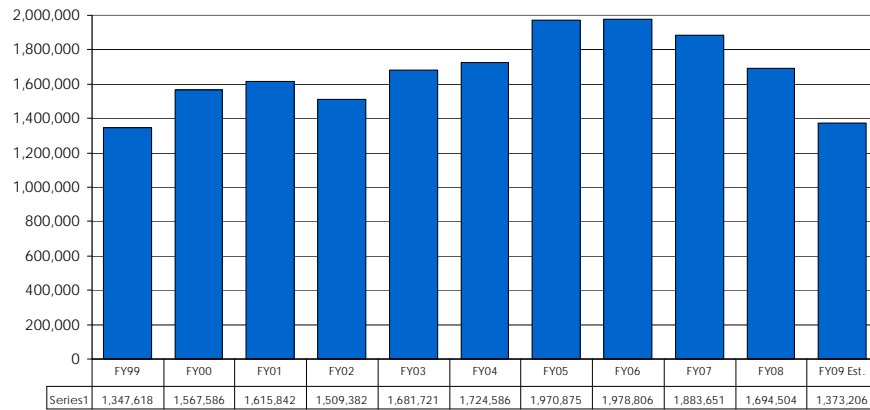




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Charleston Container Volume



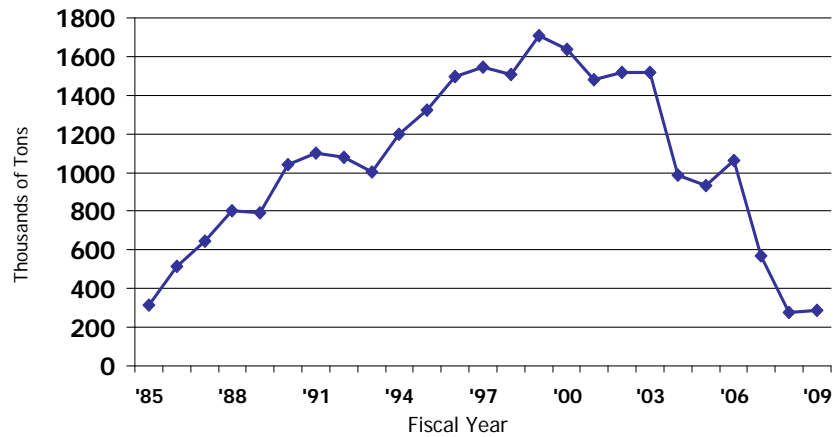
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Port of Georgetown Tonnage



New Business Announcements

- Mediterranean Shipping Company
 - 5-year Extension to Existing Contract (through 2017)
 - Added New Weekly Service
- National Shipping Company of Saudi Arabia
 - New Customer, New Ship Calls
 - Expanding Breakbulk Cargo, Marketing Efforts
- Grand Alliance carriers
 - 2-year contract extension
- Carolina-Pacific LLC
 - New contract through Georgetown
 - Expanding Bulk/Breakbulk Cargo, Marketing Efforts



Dredging Dollars

- **Georgetown:**
 - \$1 million toward dredging to authorized depth of -27 feet
- **Charleston:**
 - Funding for studies related to next Harbor Deepening project (post-45-foot deepening)
 - Maintenance dredging
 - Intracoastal Waterway improvements



Leadership & Accountability

- New President & CEO – begins September 1
- SVP & Chief Commercial Officer
 - Increased Sales Staff, Breakbulk Specialist
- Strategic Planning Update
- Port Governance Legislation
 - Minimum Requirements for Board Members
 - Adds Two Ex-Officio, Non-Voting Members
 - Establishes Review & Oversight Committee





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Relationships

- Customer Service Training for All Employees
- Working with Existing Customers
- Joint Sales Calls, Marketing Efforts
- New Stakeholder Communications Initiative



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