

David Fink, M.B.A.
Lecturer of Management

Academic Degrees Earned

- M.B.A., University of Wisconsin - Milwaukee, Milwaukee, WI, 2000
- B.S., Radford University, Radford, VA, Business Major with Economics minor, 1981

Academic Experience

- Lecturer of Management, Coastal Carolina University (August, 2013 - Present), Conway, SC
- Adjunct Professor of Business - MBA Program, Centenary College, Hackettstown, NJ (2010-2014).
- Adjunct Professor of Business, Kean University, Union, NJ, 2012-2013.

Non-Academic Experience

- President, Compass Associates LLC (June, 2006 - Present), Pawleys Island, SC. Executive management consulting firm providing change leadership and/or product commercialization expertise to the biotechnology, pharmaceutical and medical device industries. Partial client list includes Allergan, Dr. Reddy's, EntreMed, ExxPharma, Nycomed, Pfizer, Promius and Vyteris.
- Board of Directors, Oncopath Genomics (March, 2011 - Present), Bridgewater, NJ
- Interim General Manager, Lupin Pharmaceuticals Brand Division (Sept, 2014 – April, 2016), Baltimore, MD
- General Manager, PharmaDerm and Senior Vice President / Corporate Officer, Nycomed US, Melville, NY
- Senior Vice President, Commercial Operations/ Corporate Officer, Savient Pharmaceuticals, East Brunswick, NJ
- Vice President, Marketing/ Management Committee/ Equity Investor, Medpointe Pharmaceuticals, Somerset, NJ
- Vice President, Marketing/Operating Committee, Immunology Division, Bristol Myers Squibb (Fortune 100 Company), Princeton, NJ

Teaching Interests

- Business Strategy, Leadership, Management, International Business, Marketing Strategy, Health Policy, Health Marketing, and Entrepreneurship

Research Interests

- Change Leadership – Turnarounds, Mergers & Acquisitions, Divestitures; Healthcare Disruptive Technologies

Selected Service Engagements

- Wall College Executive in Residence Program
- Facilitator, Management Development Program for Tidelands Health System
- Faculty Co-Leader for Study Abroad Program in UK and Ireland
- CCU Football Team Faculty Associate
- SCORE Chapter Vice-Chairman and Small Business Mentor
- Judge, NJ Business and Industrial Association Annual Awards
- Judge, Medical Marketing Media Annual Advertising Awards

Professional Memberships (Past and Present)

- Member, OBTS – Teaching Society for Management Educators
- Angel Investor Member, Mid-Atlantic Biotechnology Angels (MABA)
- Member, Biotechnology Association of New Jersey

Certifications

- Certified SCORE Small Business Mentor (SCORE) for current and future entrepreneurs
- Certified High School Football and Basketball Official