The Tourism Economy Study: CCU Lodging Update, Jan. 29, 2014

Current Performance Estimates

Hotel, Condo-Hotel and Campsite Properties

Preliminary results from Coastal Carolina University’s voluntary sample of hotel, condo-hotel and campsite (HC-HC) properties along the Grand Strand during the week of Jan. 18-24, 2015, indicate that the midweek occupancy rate averaged 22.8 percent, down 5 occupancy points or 17.9 percent compared to the equivalent week of 2014. During the Friday-Saturday night period, the occupancy rate averaged 27.4 percent, down 6 occupancy points or 18 percent compared to the equivalent weekend last year. The average daily rate (ADR) was down 6.5 percent during the midweek period but up 6.4 percent during the weekend period compared with last year. Consequently, HC-HC occupancy for the week overall was down 5.3 occupancy points or 17.9 percent, and revenue per available room (RevPAR) was down 19.7 percent compared with the equivalent week of 2014.

VRPs

Based on the Brittain Center’s observations of random samples of Internet websites of vacation rental properties (VRPs) in the coastal sections of Horry and Georgetown counties (318 of the 3,135 units) for which complete data are publicly available, 36.5 percent were reserved or blocked from nightly rentals during the nights of Jan. 17-23, 2015. The percentage of VRPs reserved in Horry and Georgetown counties combined was up 4.2 occupancy points or 13.1 percent compared with the equivalent period last year. For the nights of Jan. 24-30, 39.1 percent of the VRPs were reserved or blocked from reservation. The level of reservations was up 9.5 occupancy points or 32.1 percent compared with the equivalent week of 2014.

Six-Week Average Performance

During the nights of Dec. 14, 2014-Jan. 24, 2015, 26.2 percent of the lodging properties in the Brittain Center’s voluntary sample of HC-HC properties located along the Grand Strand were occupied, which was down 1.2 occupancy points or 4.5 percent compared with the equivalent weeks last year. The average daily rate for these properties was up 0.7 percent compared with the equivalent weeks of 2013-2014, leading to a 3.9 percent decrease in average RevPAR compared with the equivalent period last year. During the same period this year, 37.9 percent of the VRP bedrooms in the Center’s random sample of Horry County VRPs were reserved or blocked from nightly rentals, down 1.4 occupancy points or 3.6 percent compared with the equivalent weeks last year. Advertised prices for this segment were down 3.1 percent compared with last year, which would lead to a decrease in revenue per available bedroom of 6.7 percent.

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Forecast and Analysis

According to weather.com at the time of this writing, the forecast for the weekend of Jan. 31-Feb. 1 calls for a 0 and 10 percent chance of precipitation, with highs of 49 and 63 degrees, respectively. The Brittain Center predicts that average occupancy for its sample of HC-HC properties may be near or above 33 percent for the weekend nights of Jan. 30-31, up by 2-4 occupancy points compared with the equivalent weekend of 2014. Based on this week’s observations by Center researchers of 318 websites of VRPs available to rent in Horry and Georgetown counties, 49.4 percent are reserved for the week of Jan. 31-Feb. 6. VRP reservations in Horry and Georgetown counties for that week are up 10.6 occupancy points or 27.3 percent compared with the same week of 2014.

Additional Research Notes

The Brittain Center’s preliminary sample of 27 HC-HC properties reporting for the week of Jan. 18-24 consisted of 11 hotels (all but five are oceanfront/view, and five are brand affiliated), 15 condo-hotels (all are oceanfront/view, and one is brand affiliated), and one campground resort property. The results for the current moving six-week period are based on an average sample size of 9,018 units per week average.

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Note: The above analysis is based on sample estimates. Actual business performance results may vary greatly. Therefore, neither the above Centers nor Coastal Carolina University warrant the use of the above data or analysis for specific business application.