

Karen A. Sauls, Esq.
P.O. Box 8864
Myrtle Beach, SC 29578
karensauls@hotmail.com
843-424-2234

ACADEMIC BACKGROUND

Degrees

- J.D. Saint Louis University School of Law**, St. Louis, Missouri, *Law*, 1997.
Certificate in International and Comparative Law. Studied Abroad in Brussels, Belgium.
Trial Advocacy Competition Team.
Licenses to practice: South Carolina, Missouri and Illinois (all by exam.)
- B.S. North Carolina State University**, Raleigh, North Carolina, *Political Science*, 1992.
Studied Abroad - Sea Education Association, based in Woods Hole, Massachusetts.

ACADEMIC EXPERIENCE

Graduate Faculty, Coastal Carolina University. Conway, South Carolina (June 2014 - Present)
Wall College of Business Administration, AACSB accredited.

- Taught Fraud and Litigation Advisory (ACCT 638) class to Master of Accountancy students at AACSB accredited business school. Students learned how fraud investigation and forensic accounting principles apply to the civil and criminal legal processes. Students conducted fraud investigations, prepared expert reports and testified as expert witnesses in simulated courtroom experience involving local attorneys.
- Taught Managerial Responsibility and Law (MBA 650) to Master of Business Administration students at AACSB accredited business school. Developed delivery in an online format. Students learned about the nature and structure of the legal and ethical environment of society as it impacts managerial decision-making. Delivery of class focused on execution of business strategies from a prevention of liability approach.

Senior Lecturer of Law, Coastal Carolina University. Conway, South Carolina (August 2019 - Present)
Lecturer of Law (August 2013 – August 2019)
Wall College of Business Administration, AACSB accredited.

- Taught Legal Environment of Business (CBAD344) and Commercial Law (CBAD 345) to junior and senior level business students. Developed and delivered online classes for each.
- Developed and taught Hospitality Law (CBAD 411) experiential learning class for Hospitality and Resort Tourism Management seniors.
- Taught Business Communication (CBAD 290) and First Year Experience (UNIV110B) to Freshmen and Sophomore Business students.
- Developed and taught Legal Aspects of Real Estate (CBAD 413) class to complement the University's newly offered Minor in Real Estate.
- Lead Business Studies in Europe Program teaching Study Abroad in International Business (CBAD 402). Experiential Learning Program studying comparative business practices across numerous countries and cultures. Program included instructional class time, international corporate visits, and collaborative projects with students at partner universities.
- Lead Global Perspectives in South Africa program teaching Integrated Business Communication (CBAD 290). Experiential Learning Program preparing students for business communication across numerous countries and cultures. Program included instructional class time, international corporate visits, and service learning at a local orphanage.

Visiting International Instructor, Hochschule Koblenz RheinAhrCampus

Remagen, Germany (May 2019 – July 2019)

- Taught International Business Law and Business Communication to International Business students as part of a visiting International Instructor Program funded through The Hague.
- Was invited to participate in 2020, but program was canceled due to COVID-19.

Visiting Professor of Business Law, Beijing Institute of Graphic Communication

Beijing, People's Republic of China (May 2015 and December 2015)

- Taught American Business Law to Chinese business students as part of a joint degree program between Coastal Carolina University and Beijing Institute of Graphic Communication.

Teaching Associate, Coastal Carolina University. Conway, South Carolina (August 2007 – August 2013)

Wall College of Business Administration, AACSB accredited.

- Taught Legal Environment of Business class (CBAD344) to junior and senior level business students at AACSB accredited business school. Class focused on torts, contracts, intellectual property, constitutional principles, criminal law, corporate structures, employment law and agency.

Adjunct Faculty, Horry Georgetown Technical College,

Myrtle Beach and Conway campuses (January 2011 – December 2013)

- Adjunct Faculty teaching a variety of legal classes in numerous departments. Taught undergraduate legal classes in the Department of Criminal Justice, Department of Hospitality, Department of Business, and the Division of Paralegal Studies. Classes included: Criminal Law, Civil Procedure, Evidence, Business Law and Hospitality Law.

PROFESSIONAL EXPERIENCE

Owner, Sauls Law Firm, P.C. Conway and Myrtle Beach, South Carolina (October 2007 – Present)

- Full-Service law office providing legal assistance in a variety of areas, including civil, criminal and real estate litigation, corporate formation, contract disputes, wills and powers of attorney.

Owner, KASCO Properties, LLC. Myrtle Beach, South Carolina (August 2005 – Present)

- Responsible for buying, selling and management of investment properties.

Chapter Executive Team, SCORE. (January 2017 – present)

- Volunteer counselor to small businesses. SCORE is a national non-profit organization working under the U.S. Small Business Administration that matches experienced business professionals working as volunteer counselors with small businesses in various areas of need.
- Appointed to leadership team to guide mission and direction of local chapter.
- Serving in advisory role as immediate past Chapter Chairman.

Chapter Chairman, SCORE. (October 2018 – December 2019)

- Elected by membership of national non-profit organization to lead local chapter representing five South Carolina counties.
- Guided direction of local chapter while supervising and leading large group of volunteers as they provided free mentoring, counseling and educational workshops to area small businesses.

Jury Trial Prosecutor, City of North Myrtle Beach.

City of North Myrtle Beach, South Carolina. (May 2008 – May 2009)

- One-year contract prosecuting municipal level criminal jury trials.

Attorney, Jeffcoat, Pike & Nappier, LLC.

Myrtle Beach, South Carolina. (June 2006 – December 2006)

- Assisted in commercial real estate transactions, residential real estate closings, and probate matters.

Assistant Solicitor, Horry County Solicitor's Office.

Conway, South Carolina. (January 2003 – June 2006)

- Prosecuted General Sessions level felonies and misdemeanors. Jury trials and guilty pleas at all levels. Handled criminal caseload of over 500 active cases.

Assistant Prosecuting Attorney, Saint Louis County.

St. Louis, Missouri. (September 1998 – October 2001)

- Handled felony and misdemeanor cases from issuance to trial. Responsible for preliminary hearings, bench trials, plea bargains, and issuing warrants. Jury trials at felony and misdemeanor levels.

Contract Attorney, Holtkamp, Liese, Beckemeier and Childress, P.C.

St. Louis, Missouri. (June 1998 – September 1998)

- Assisted insurance defense firm with two lawsuits, one involving a wrongful death claim against a national pizza chain, and another involving a static electricity explosion involving a national auto maker.

Attorney, The Lakin Law Firm, P.C.

Wood River, Illinois. (May 1997 – May 1998)

Law Clerk, (March 1996 – May 1997)

- Worked for high-profile Plaintiff firm filing personal injury and class action lawsuits in jurisdictions across the country. Second-chaired jury trials at the State and Federal levels. Argued pretrial motions, took depositions, and researched and wrote appellate briefs.

Law Clerk, Stern, Frappoli and Ahlquist

St. Louis, Missouri. (October 1994 – March 1996)

- File review and research on family law and personal injury cases.

PROFESSIONAL ASSOCIATIONS (Past and Present)

South Carolina Bar

Missouri Bar

Illinois Bar

American Bar Association

Association of Trial Lawyers of America

Beta Gamma Sigma

Coastal Women's Law Society

Delta Sigma Pi

Federalist Society

Horry County Bar Association

International Association of Arson Investigators

SCORE

South Carolina Association of Criminal Defense Lawyers

INTELLECTUAL CONTRIBUTIONS AND PRESENTATIONS

Instructor, Courtroom Testimony Course. South Carolina (August 2004 – Present)

South Carolina and North Carolina Chapters of the International Association of Arson Investigators.

- As part of a required certification program, taught Arson Investigators techniques and skills for testifying as expert witnesses in courtroom situations through simulated courtroom experiences.

Special Lecturer, SCORE Presenter. Myrtle Beach, South Carolina (October 2009 – Present)

“Legal Issues: What Every Business Owner Should Know.”

- Presentation on legal issues for small businesses for a national non-profit organization designed to advise and mentor small business owners.

“Intellectual Property and your Business.”

- Introduction to Intellectual Property for Businesses including basic discussions about trademarks, patents, copyrights and trade secrets.

Course Validation Exam, Coastal Carolina University.

Wall College of Business Administration. (2009 and 2019)

- Assisted with development of University validation exam for students attempting to obtain credit by exam for Legal Environment of Business (CBAD 344) class. Topics include: torts, contracts, intellectual property, constitutional principles, criminal law, corporate structures, employment law and agency.

Invited Presenter, South Carolina Tax Council. Myrtle Beach, South Carolina (June 2017 and June 2018)

- Developed and delivered presentation for CPE credit entitled “Ethics in Accounting” for accounting professionals.

Volunteer Presenter, South Carolina Bar. Myrtle Beach, South Carolina. (November 2016)

Free Legal Clinic.

- Developed a presentation for the community at-large regarding criminal law issues.

Peer Reviewer, Coastal Carolina University. Conway, South Carolina (2015)

- Peer-Reviewed a proposed Law Article in the Coastal Business Journal.

Guest Lecturer, Beijing China. (December 2015)

- Invited as a guest speaker in Beijing, China, speaking on the differences between Eastern and Western educational principles. Participants included educators at several levels of education in China, from elementary school to the university level.

Volunteer Presenter, Coastal Carolina University. Celebration of Inquiry Lecture Series. (2008 and 2014)

“U-Tube, U-Lose.”

- Presentation and discussion on unintended consequences of posting on social media sites, including personal safety concerns, criminal concerns as well as employment decisions resulting from available online information.

Invited Presenter, South Carolina Legal Services. Myrtle Beach, South Carolina (November 2012)

Letter Writing and Communication Tips.

- Developed and presented program for Legal Assistants addressing common letter writing and communication issues that often arise when working with attorneys and judges.

SERVICE TO THE UNIVERSITY

Fulbright Council (January 2020 – Present)

- Work with committee of faculty, staff and administration reviewing faculty and student opportunities as Fulbright Scholars. Assist students and faculty in their applications as well as help with University grant opportunities.

Global Engagement Committee (August 2018 – Present)

- Work with Center for Global Initiatives and other University representatives to advance global awareness and programming activities, supporting student and faculty opportunities abroad.

Wall Center Committee (2017 - Present)

- Work with committee reviewing student petitions and academic appeals.
- Address other topics as directed by the Dean.

Faculty Liaison – CCU Women's Tennis (August 2017 - Present)

- Support the Women's Tennis Team through attending practices and matches, as well as mentoring players personally and academically.

International Summer School (2013 - Present)

- Assist with three-week program for international students studying at Coastal Carolina University from various universities in Germany. Escort students to various activities and programs and assist them as necessary while in the United States.

Interim Dean Search Committee (2020)

- Worked with team of faculty, staff and administrators to review applications, interview and determine best candidate for Interim Dean for the Wall College of Business at Coastal Carolina University. Participated in interview activities and hosted candidates interviewing for position.

Student Conduct Board (2015 – 2018)

- Appointed to University committee to assist as with Student Conduct Hearing requests. Attended training and participated in hearings regarding student violations of the University Code of Conduct.

Marketing Professor Search Team (2017)

- Worked with team of professors to review applications, interview and determine best candidate for tenure-track Marketing professor position. Participated in interview activities and hosted candidates interviewing for position.

Faculty Advisor - Delta Sigma Pi (2014 – 2017)

- Served as faculty advisor to Delta Sigma Pi, one of the largest co-ed professional business fraternities. Assisted the colony through completion of required activities to apply for and eventually obtain their National Charter. Assisted with community service activities and professional development activities.

Faculty Policy Committee (2014 – 2017)

- Participated in committee meetings and activities regarding changes in the Faculty Manual.

Host Family (2015- 2016)

- Hosted exchange students in my home who were participating in the Coastal Carolina University ELS program. Students honed their English skills by experiencing total English immersion in a family/home environment.

CCU Mock Trial (2014 – 2015)

- Appointed to assist Mock Trial team at request of Political Science Department. Taught classes on various topics, including objections and trial strategy, tutored students individually and as groups, and traveled with the team to competitions. Spent approximately 10-20 hours a week with students and traveled with the team to various locations for competitions.

Finals Frenzy (2015 - 2018)

- Participated in midnight party where faculty and staff serve food and ice cream to students during the peak of exam week.

House Calls (2015 - 2016)

- Participated in door-to-door visits with freshmen on campus. Program designed to welcome the students and allow them to meet faculty and staff on a personal level.

The Big Read (2015)

- Lead a book discussion group with new freshmen entering CCU. All incoming freshmen read *A Deadly Wandering* by Matt Richtel, a book about the consequences of texting and driving, and participated in a discussion about the issues in the book.

HONORS AND AWARDS

Role Model Reception

- Members of a Greek Organization who achieved a 3.5GPA in the Spring Semester 2015 were able to invite a professor of their choice to join them at the reception.

CCU COOL Grant Recipient (2015, 2017 and 2020)

- Recipient of COOL Grant to enhance online courses (MBA 650, CBAD 411 and CBAD 345) Rigorous program designed to present a thorough, comprehensive, ADA compliant, and diverse class to students participating in online courses. Classes approved included Managerial Responsibility and the Law, Hospitality Law and Commercial Law.

SERVICE TO THE COMMUNITY

Ask-A-Lawyer. Myrtle Beach, South Carolina. (2010 – Present)

- Participate in telephone bank sponsored by the South Carolina Bar and local television stations providing pro-bono assistance to callers with legal issues.

Lawyer Mentoring Program. (2014 – Present)

- Volunteer in a mentor program designed to assist new lawyers in their transition from law school to law practice.

SCORE Certified Mentor. (2009 – Present)

- Volunteer counselor to small businesses. Work with SCORE counselors as well as the Small Business Administration to counsel small businesses in various areas of need.

Middle School Mock Trial. (2005 – Present)

- Volunteer as Attorney Coach and Competition Scoring Judge.

High School Mock Trial. (2017 – 2019)

- Volunteer as an attorney coach for award-winning High School Mock Trial Team. Traveled to competitions with the team. Volunteer as Scoring Competition Judge.

Junior Shark Tank. (2018) Georgetown, South Carolina.

- Volunteer as coach for high school students in summer school program. Students developed a complete business beginning with creating a business plan, developing a marketing plan, determining feasibility by studying competition and costs, and obtaining financing. Students completed the program by developing a formal presentation “pitch” to local business leaders.

St. James High School. (2014 – 2016)

- Gave presentation to assist students preparing to enter the workforce for their first job. Spoke about interviewing techniques, grooming, cell phone etiquette and general job responsibilities. Answered student questions about a variety of topics relating to work, including what to expect on a day to day job, what information is contained in a job application, how to dress, etc.

Legal Access. WMBF Television Station (NBC Affiliate). (2015)

- Invited guest on local weekly television show providing answers to legal questions for the community. Special topic: Landlord-Tenant Issues.

Murrells Inlet Community Theater. (2007 – 2012)

- Served on Board of Directors, acted in numerous plays, responsible for technical aspects of productions involving lights and sound.

Women’s Power Lunch Series. (2010 – 2012)

- Served on committee through the Conway Chamber of Commerce creating and designing a program of speakers to reach businesswomen in the community to encourage and inspire them to make a difference and commit to excellence.

CONTINUING LEGAL EDUCATION

2020: **Wait...We Have a Constitution?** Conway, South Carolina.

Topics Included: A discussion about Intellectual Property, Free Speech, Immigration, and Voting Laws

2020: **The Digitally Literate Attorney & Paralegal.** Myrtle Beach, South Carolina.

Topics Included: eDiscovery, Digital Evidence, Social Media Site information collection, Digital forensics.

2019: **Compliance in the Realm of Higher Education: Athletics, ADA and Residency.** Conway, South Carolina.

Topics Included: University Compliance, Athletics Compliance, Compliance with the ADA, Residency Determination, Mental Health/Substance Abuse Presentation.

2018: **South Carolina Public Defender Conference.** Myrtle Beach, South Carolina.

Topics Included: How to Challenge the Grand Jury Process, How Juries Make Decisions, Eyewitness Identification, Legal Responsibilities Involving Juveniles, Litigating Discovery Issues.

2018: **Title IX Conference: Alcohol and Drugs: Navigating the Impacts of Substance Abuse Use and Abuse in Students and Lawyers Alike.** Conway, South Carolina.

Topics Included: An Investigative Standpoint v. An Educational and Preventive Standpoint, Interim Remedies and Action Plans, Mental Health and Substance Abuse Presentation.

- 2018: **Tort Law Update.** Myrtle Beach, South Carolina.
Topics Included: *Patton* Case and Update on Damages, Crashing, Crash Avoidance and the Future of Driving, Bringing the Theme of Your Case Together, Tort Claims Act, Trends in Data Breach Litigation.
- 2017: **A Criminal Trial Demonstration: He Said, She Said.** Myrtle Beach, South Carolina.
Topics Included: A complete trial demonstration from opening to closing, as well as discussions regarding theory and practice.
- 2017: **E-Filing Tips for Lawyers and Paralegals.** Myrtle Beach, South Carolina.
Topics Included: New requirements for E-Filing, Shortcuts, Tips and Tricks, Dealing with Pro-se opponents, Orders of Protection, Exceptions to the E-Filing Requirements.
- 2017: **The Second Amendment: Guns in America.** Charleston, South Carolina.
Topics Included: History of the Second Amendment from Common Law to the Bill of Rights, Key Arguments for the Second Amendment through the Federalist Papers, Modern Federal Firearms Regulations, Protections Afforded under the Second Amendment (Castle Doctrine and Self Defense,) Fundamental U.S. Supreme Court Cases guiding Gun Law.
- 2017: **Horry County Bar Association Family Court Seminar: Procedural and Substantive Law.** Myrtle Beach, South Carolina.
Topics Included: International Jurisdiction Issues under the Hague Convention, Parental Relocation, Technology in Family Court, Admissibility of Children's Statements, Post-Nuptial Agreements, Proper Proffering Techniques, Human Trafficking.
- 2016: **Drones/U.A.V Unmanned Aerial Vehicles.** Webinar sponsored by the TASA Group.
Topics Included: Types and Definition of Drones, Brief History of Drones, Uses of Drones, Regulations, Rules and Responsibilities, The Future of Drones.
- 2016: **The Lawyer's Swiss Army Knife Part 1: Cool tools for Advising the Small Business Owner.** Myrtle Beach, South Carolina.
Topics Included: Marketing a Transactional Practice, Entity Selection, Operating and Shareholder Agreements, Securities Laws, Employment Agreements, Third Party Contracts, Fair Debt Collections Act.
- 2015: **Fourth Annual Everything You Need to Know About Ethics.** Columbia, South Carolina.
Topics Included: The Ethics of Pay per Click, Online Confidentiality, Cybersecurity and Encryption, Unbundled Legal Services, Fiduciary Responsibilities of Associates, Endorsement, Solicitor Immunity and E-Discovery.
- 2014: **Forensic Toxicology for Attorneys: Alcohol Drugs and How to Better Use an Expert.** Columbia, South Carolina.
Topics Included: Reviewing scientific data contained in laboratory testing result reports and litigation packages, hair drug testing, blood, urine and breath alcohol testing, drug and alcohol metabolisms, and laboratory specimen chain of custody procedures.
- 2014: **It's All Game: Top Trial Lawyers Tackle Evidence.** Columbia, South Carolina.
Topics Included: Cross Examination v. Exclusion under *Daubert*, Effective ways of dealing with difficult, hostile or adverse witnesses, Character evidence in criminal and civil trials, Hearsay evidence: Is it relevant or prejudicial?

- 2013: **Third Annual “What Every Lawyer Should Know to Enjoy (or Survive) the Practice of Law.”**
Conway, South Carolina.
Topics Included: Attorney Civility, Appellate Brief Writing, Technology Tips, Expectations at trial in the CSI world, Ethics Decisions Update, Burnout and Substance Abuse Issues in the Legal Profession.
- 2012: **Old Republic National Title Insurance Company.** Spring Seminar. Columbia, South Carolina.
Topics Included: Social Media, Ethics, Loss Mitigation, Customer Service, Technology, Underwriting.
- 2011: **Old Republic National Title Insurance Company.** Spring Seminar. Charleston, South Carolina.
Topics Included: E-Recording, Marketing, Lawyers Helping Lawyers, Foreclosures, Underwriting.
- 2011: **Horry County Probate Court.** “5th Annual Horry County Probate Court Continuing Legal Education Program.” Conway, South Carolina.
Topics Included: Incapacitated parties, special needs trusts, fiduciary duties of personal representatives, trustees, conservators and guardians.
- 2011: **South Carolina Bar.** “Quest for an Independent and Diverse Judiciary.” Conway, South Carolina.
Topics Included: Ethics and the Judicial System, Judicial qualifications, and Judicial independence.
- 2011: **Horry County Bar Association Family Court Seminar.** Procedural and Substantive Law.
Conway, South Carolina.
Topics Included: Settlement Agreements, Modification of Custody Actions, Evidence for Trial, Death of a Client, Motions to Reconsider, Effective Mediation, Problem Clients, Birth Certificates, Relocation Issues, Police Involvement in Custody Issues.
- 2010: **South Carolina Association of Criminal Defense Attorneys.** “Blues, Bar-B-Q and Bar CLE.”
Greenwood, South Carolina.
Topics Included: DUI Impeachment, Cross Examination, Appointed Cases and Handling Expert Witnesses.
- 2010: **Horry County Probate Court.** “4th Annual Horry County Probate Court Continuing Legal Education Program.” Conway, South Carolina.
Topics Included: Medicaid, Estate Recovery, VA Benefits, Estate and Gift Tax and Ethics.
- 2009: **South Carolina Bar.** “Bridging the Gap: Defending DUI Cases: Past, Present and Future.”
Columbia, South Carolina.
Topics Included: Defending DUI Drug Cases, Jury Trials under the New Law, Administrative Issues and Appeals, Introduction to Datamaster DMT.
- 2009: **Investors Title Insurance Company.** “Investors Title Insurance Company 2009 SC Title Insurance Seminar.”
Neeses, South Carolina.
Topics Included: Ethics in Real Estate, RESPA Reform, HUD/GFE Changes, Closing Instructions, Foreclosures, REO and Short Sales.
- 2008: **“New World DUI” Presented by the South Carolina Bar.** Myrtle Beach, South Carolina.
Topics Included: DUI from the Prosecutor and Defense Perspectives, Impact on North Carolina and Georgia Residents, Administrative Hearing Issues and Ignition Interlock Devices.
- 2008: **Horry County Family Court.** “2008 Horry County Family Court Continuing Legal Education Seminar.”
Conway, South Carolina.
Topics Included: Client Intake Issues, Child Support, Representing Juveniles, Uncontested Hearings and Procedures.

- 2008: **Investors Title Insurance Company.** “Title Insurance I.”
- 2008: **Investors Title Insurance Company.** “2008 South Carolina Annual Seminar.”
- 2007: **Investors Title Insurance Company.** “Investors Title Insurance Company 2007 Annual Seminar.” Litchfield Beach, South Carolina.
Topics Included: Real Estate Closings from the National and State Perspective, Claims, Judgments, Estates, Foreclosures, Tax Sales, Manufactured Housing Issues and Commercial Property.
- 2007: **Horry County Family Court.** “2007 Horry County Family Court Continuing Legal Education Seminar.” Conway, South Carolina.
Topics Included: Guardian ad Litem Issues, Adoptions, Mediation, Orders of Protection and Settlement Agreements.
- 2007: **“9th Annual SC Insurance Fraud Investigators Training Seminar.”** Myrtle Beach, South Carolina.
Topics Included: Good Faith Claims Handling in Arson and Fraud Cases, Terrorist Activity, Disaster Fraud, Identity Theft, ATM & Credit Card Fraud and Counterfeit IDs.
- 2007: **Land America Title Company** - “Title Insurance Seminar.” Charleston, South Carolina.
Topics Included: Commitment Preparation, Claims, Surveys and Survey exemptions.
- 2007: **Continuing Legal Education Seminar Titled:** “SC Fall Title Insurance Seminar.” Pawleys Island, South Carolina.
Topics Included: Unauthorized Practice of Law, National and State Perspectives, Claims, Judgments, Tax Sales, Manufactured Housing, and Commercial Transactions.