



Clay Brittain Jr. Center for Resort Tourism  
E. Craig Wall Sr. College of Business Administration

Accredited by AACSB International THE ASSOCIATION TO ADVANCE COLLEGIATE SCHOOLS OF BUSINESS

## The Tourism Economy Study: CCU Lodging Update, March 14, 2019

### Current Performance Estimates

#### Hotel, Condo-Hotel and Campsite Properties

Preliminary results from Coastal Carolina University's voluntary sample of hotel, condo-hotel and campsite (HC-HC) properties along the Grand Strand during the week of March 3-9, 2019, are shown below.

Metric	Midweek	Midweek	Weekend	Weekend	Complete Week	Complete Week	Week Delta	Week Percent Change
	2018	2019	2018	2019	2018	2019	2018-2019	2018-2019
Average percent occupancy	38.6	32.0	66.6	56.3	46.7	38.0	-8.7	-18.6%
Average daily rate per unit	\$67.93	\$72.67	\$95.69	\$95.52	\$79.33	\$81.01	\$1.69	2.1%
Revenue per available room	\$26.24	\$23.27	\$63.77	\$53.77	\$37.04	\$30.79	-\$6.25	-16.9%

#### Vacation Rental Properties

Based on the Brittain Center's observations of random samples of internet websites of vacation rental properties (VRPs) in the coastal sections of Horry and Georgetown counties (328 of the 3,135 units) for which complete data are publicly available, the percent that were reserved or blocked from rental are shown below.

	2018	2019	Delta 2018-2019	Percent Change 2018-2019
March 2-8, 2019	60.2	59.5	-0.7	-1.1%
March 9-15, 2019	59.8	65.7	5.9	9.9%
March 16-22, 2019	65.1	62.9	-2.2	-3.4%
March 30-April 5, 2019	67.1	50.0	-17.1	-25.6%
April 13-19, 2019	85.5	54.9	-30.6	-35.8%
Scientific random sample weekly (units)	330	332		

### Forecast and Analysis

According to weather.com at the time of this writing, the weather forecast for the weekend of March 16-17, 2019, calls for a high temperature of 61 degrees and 59 degrees, respectively, and a zero percent chance of precipitation on both days. The Brittain Center predicts that average occupancy for its sample of HC-HC properties may be near or above 65 percent for the weekend nights of March 15-16, 2019.

*(CCU Lodging Update continued page 2)*



Clay Brittain Jr. Center for Resort Tourism  
E. Craig Wall Sr. College of Business Administration

Accredited by AACSB International THE ASSOCIATION TO ADVANCE COLLEGIATE SCHOOLS OF BUSINESS

## The Tourism Economy Study: CCU Lodging Update, March 14, 2019 (continued)

### February Results

Preliminary results for Brittain Center’s voluntary sample of HC-HC properties located along the Grand Strand, and results of center researchers’ internet observations of a scientifically random sample of VRP websites in Horry County are shown below. The [annual results](#) of the center’s lodging research on the HC-HC and VRP properties through 2018 are now published in the February 2019 issue of the Grand Strander: The Newsletter of the Myrtle Beach Area Chamber of Commerce. Look for the center’s 52-week moving average rate of change [trend line analysis](#) in the March issue. The [monthly results](#) for the center’s sample of HC-HC properties through January 2019 are available in the Insider section.

Metric	2018	2019	Delta 2018-2019	Percent Change 2018-2019
<b>Hotels, condo-hotels and campsites</b>				
Average percent occupancy	38.0	36.6	-1.4	-3.7%
Average daily rate per unit	\$62.93	\$66.97	\$4.04	6.4%
Revenue per available room	\$23.93	\$24.54	\$0.61	2.5%
Voluntary sample (units)	8,307	7,457		
Average bedrooms per unit	1.3	1.4		
<b>Vacation rental properties</b>				
Average percent reserved	48.6	44.6	-4.0	-8.2%
Average advertised price per bedroom	\$44.23	\$44.23	\$0.00	0.0%
Est. revenue per available bedroom	\$21.50	\$19.73	-\$1.76	-8.2%
Scientific random sample (units)	210	208		
Average bedrooms per unit	4.0	4.1		

### Additional Research Notes

The Brittain Center’s preliminary sample of 19 HC-HC properties reporting for the week of March 3-9, 2019, consisted of eight hotels (all but one are oceanfront/view, and three are brand-affiliated), 10 condo-hotels (all are oceanfront/view), and one campground resort property. During the most recent 52-week period, the center’s sample of all hotels, condo-hotels and campsites averaged 8,030 units per week.

Data collected and analysis created by:

The Clay Brittain Jr. Center for Resort Tourism  
L. Taylor Damonte, Ph.D., professor/director  
Courtney Scott and Lauren Clements, research assistants

In cooperation with:

The Grant Center for Real Estate and Economic Development

Note: The above analysis is based on sample estimates. Actual business performance results may vary greatly. Therefore, neither the above centers nor Coastal Carolina University warrant the use of the above data or analysis for specific business application.