Current Performance Estimates

Hotel, Condo-Hotel and Campsite Properties

Preliminary results from Coastal Carolina University’s voluntary sample of hotel, condo-hotel and campsite (HC-HC) properties along the Grand Strand during week of Jan. 21-27, 2018, indicates that the midweek occupancy rate averaged 22.5 percent, down 0.2 occupancy point or 1 percent compared to the equivalent week of 2017. During the Friday-Saturday night period, the occupancy rate averaged 33.2 percent, up 0.6 occupancy point or 1.8 percent compared to the equivalent weekend in 2017. The average daily rate (ADR) was up 13.7 percent during the midweek period and up 20.8 percent compared with the equivalent weekend period in 2017. Consequently, HC-HC occupancy for the week overall was up 0.2 occupancy point or 0.7 percent, and ADR was up 16.2 percent, driving revenue per available room (RevPAR) up 17.1 percent compared with the equivalent week of 2017.

VRPs

Based on the Brittain Center’s observations of random samples of internet websites of vacation rental properties (VRPs) in the coastal sections of Horry and Georgetown counties (318 of the 3,135 units) for which complete data are publicly available, 37.9 percent were reserved or blocked from rental during the week of Jan. 20-26, 2018. The level of reservations was up 15.6 occupancy points or 50.8 percent compared with the equivalent week of 2017. For the nights of Jan. 27-Feb. 2, 2018, 48.7 percent of the VRPs were reserved or blocked from reservation. The level of reservations was up 10 occupancy points or 26.3 percent compared with the equivalent week in 2017.

Six-Week Average Performance

Preliminary results indicate that during the nights of Dec. 17, 2017-Jan. 27, 2018, 27.6 percent of the lodging properties in the Brittain Center’s voluntary sample of HC-HC properties located along the Grand Strand were occupied, which was down 1.9 occupancy points or 6.5 percent compared with the equivalent weeks of 2016-2017. The average daily rate for these properties was down 0.9 percent compared with the equivalent weeks of 2016-2017, bringing average RevPAR down 7.4 percent compared with the equivalent period of 2016-2017. During the same period, 43 percent of the VRP bedrooms in the Center’s random sample of Horry County VRPs were reserved or blocked from weekly rentals, up 2.2 occupancy points or 5.4 percent compared with the equivalent weeks in 2016-2017. Average advertised price for this segment was down 4.6 percent compared with 2016-2017, which would leave revenue per available bedroom up 0.6 percent compared with the equivalent weeks in 2016-2017.

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**Forecast and Analysis**

According to weather.com at the time of this writing, the forecast for the weekend of Feb. 3-4, 2018, calls for a high temperature of 46 degrees and 60 degrees, and a 0 percent and 100 percent chance of precipitation, respectively. The Brittain Center predicts that average occupancy for its sample of HC-HC properties may be near or above 40 percent for the nights of Feb. 2-3, 2018. Based on this week’s observations by Center researchers of 318 websites of VRPs available to rent in Horry and Georgetown counties, 48.2 percent are reserved for the week of Feb. 3-9, 2018, up 15.2 occupancy points or 45.9 percent compared with the equivalent week of 2017.

**Additional Research Notes**

The Brittain Center’s preliminary sample of 23 HC-HC properties reporting for the week of Feb. 21-27, 2018, consisted of 10 hotels (all but four are oceanfront/view, and three are brand affiliated), 12 condo-hotels (all are oceanfront/view), and one campground resort property. The results for the current moving six-week period are based on an average sample size of 7,909 units per week average.

Data collected and analysis created by:

The Clay Brittain Jr. Center for Resort Tourism

L. Taylor Damonte, Ph.D., professor/director

Olivia Barnhardt and Christopher Durand, research assistants

In cooperation with:

The Grant Center for Real Estate and Economic Development

Gary Loftus, director

Note: The above analysis is based on sample estimates. Actual business performance results may vary greatly. Therefore, neither the above centers nor Coastal Carolina University warrant the use of the above data or analysis for specific business application.